



Aviation Department FY 2026 Proposed Budget

City Council Budget Work Session
Presented by Jesus H. Saenz, Jr., IAP
September 2, 2025



Budget Presentation Agenda

Department Overview

FY 2026 Budget

Air Service

Capital Improvement Program

Federal Grant Program

Customer Service Initiatives

Summary



Aviation Department Overview



Our Vision

An authentic and elevated travel experience.

Our Mission

Delivering the San Antonio experience through transformation and talent.

Enterprise Fund

Funded by Tenant & Passenger User Fees and Federal Grants
Governed by Federal Law: Revenues must support airport operations.

Aviation Department



Air Service Development
4 POSITIONS



Customer Experience
19 POSITIONS



Finance & Administration
44 POSITIONS



Airport Operations
364 POSITIONS



Planning & Construction
38 POSITIONS



Revenue & Technology
10 POSITIONS



Stinson
8 POSITIONS



Stinson Municipal Airport



**Economic
Impact**

**\$41
Million**

**Master Plan
paves the way
for future
development**

Completed Projects

- Terminal Roof & HVAC
- Runway 9/27 Reconstruction
- New Airfield Generator

FY 2026 Projects

- Runway 14/32
- Perimeter Fencing Improvements
- Six Mile Creek Stabilization

Future Projects

- Drainage & Utility Planning
- New T-Hangar Taxi Lane
- West Apron Improvements
- Reseal Runway 14/32

San Antonio International Airport

Economic
Impact
**\$7.2
Billion**

Record
Breaking
**11
Million**
Passengers

Supporting
**55,000
Jobs**

FY 2026
Capital Plan
implementation
& execution with
30+ projects

Air Service
Connectivity,
Growth &
Competitive
Airfares



Safety & Security



FAA Part 139

FAA Part 139 certification with zero discrepancies for the third consecutive year.

RIPSA

FAA Runway Incursion Prevention through Situational Awareness (RIPSA). SAT is 1st & only airport working with the FAA to pilot this program.

Surface Movement

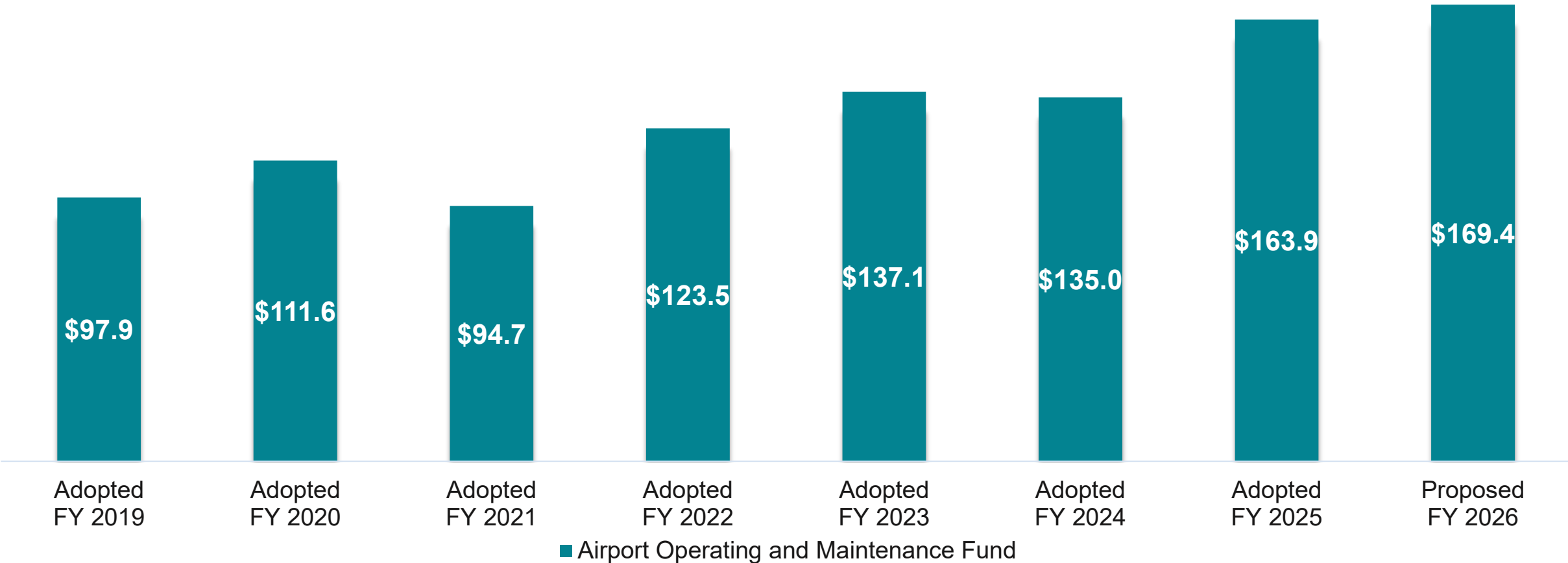
SAT is 1st & only airport working with the FAA to pilot an advanced surface movement program.

Safety Management Program

One of the 1st airports in the nation to receive FAA approval for the SMS Implementation plan to comply with the FAA SMS ruling for Part 139 Airports.

Airport – Operating and Maintenance Fund

Budget History (\$ in Millions)



FY 2026 Proposed Budget

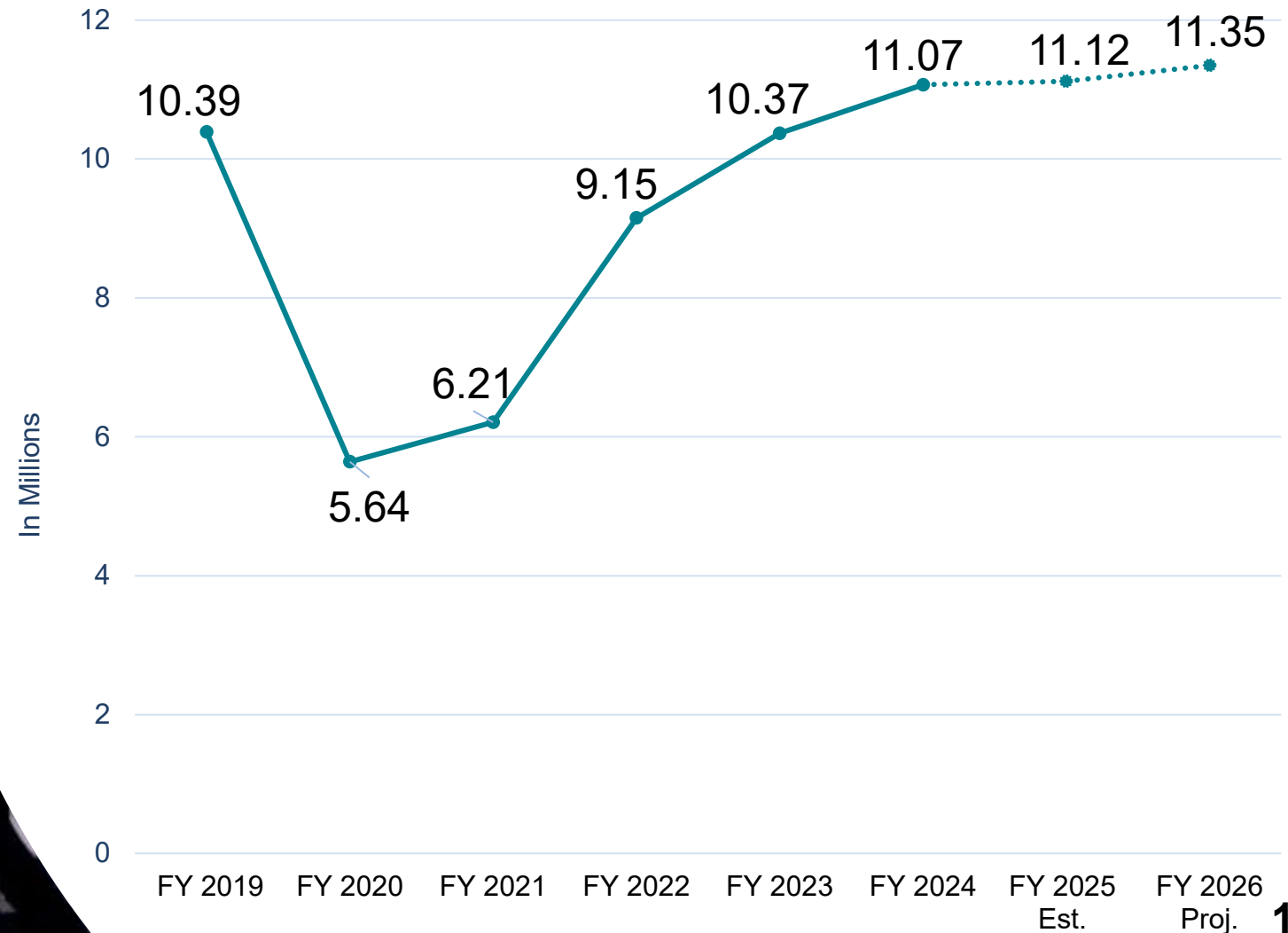
Revenues (\$ in Millions)	FY 2026 Proposed
Airline Revenue	\$83.1
Non-Airline Revenue	86.3
Customer Facility Charge	17.7
Passenger Facility Charge	21.8

Positions	
Airport	487

Expense (\$ in Millions)	FY 2026 Proposed
Airport Operating & Maintenance	\$169.4
Customer Facility Charge	17.7
Passenger Facility Charge	21.8

Capital Program (\$ in Millions)	FY 2026 Proposed
Capital Projects	\$648.8

Passenger Growth By Fiscal Year



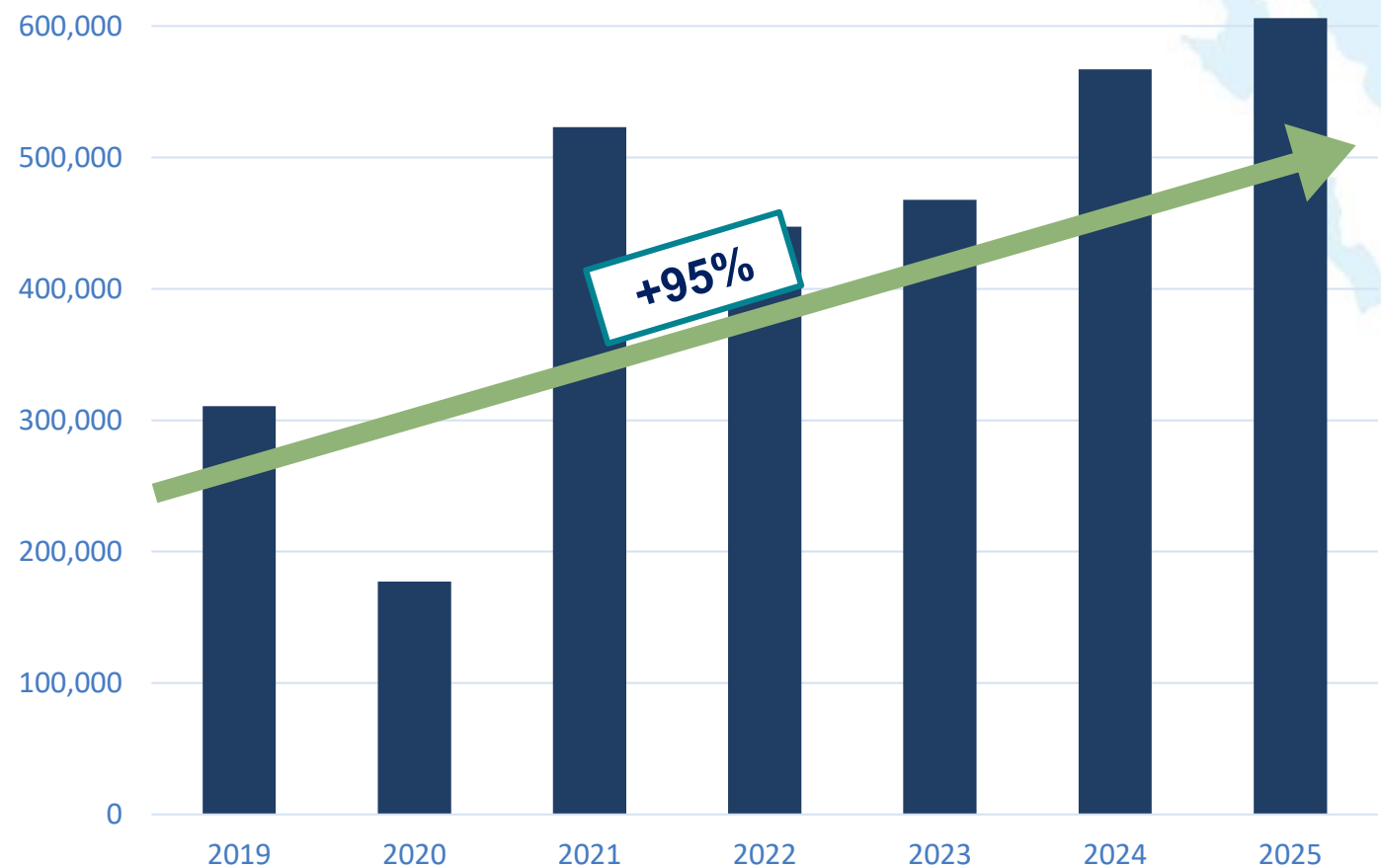
Air Service: Nonstop Destinations from SAT



48 NONSTOPS
DESTINATIONS

Air Service: Non-Stop Growth to Mexico

SAT's Departing Seats to Mexico



Terminal Development Program (TDP): We Are Here

Calendar Years	2022				2023				2024				2025				2026				2027				2028							
Program Element	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4				
Environmental																																
Airline Discussions																																
New Terminal Design																								2028 Q2 Terminal Opening								
CMR Procurement																																
Preconstruction/ Construction									Pre-Construction																							

We Are Here

Guaranteed Maximum Price

Terminal Development Program: Terminal C



Terminal Development Program Projects



Terminal A Gate Expansion



Public Safety & Badge/ID Buildings



Terminal C Parking Structure & Ground Transportation Center



Terminal A/B Reconfiguration & Rehabilitation Program

FY 2025 Initiatives: Federal Grants Strategy



Results of
Our Strategic
Grant Approach:

\$272M

in total grant
funding since 2020.



FY 2026 Concessions Program

Opening In 4th Quarter 2025:

- Univision
- 210 Exchange
- Horseshoe Tequila Kiosk
- Food Court TA-FCA
- Bakery Lorraine
- 2M BBQ

Opening In 1st Quarter 2026:

- Confluence Market
- Military City USA
- Chef Johnny's Mercado
- Southerleighs
- Pharm Table
- Freight Chicken Fried Chicken
- Panda Express
- Tre Pizzeria
- Tasting Room
- Popeyes
- Dunkin Donuts

Opening In 2nd Quarter 2026:

- Feliz Modern
- Istore Express
- Prickly Pear



Parking Initiatives

1st Airport to Launch Frictionless Parking in World

Transactions times improved from 2 minutes to 2 seconds

Real-time shuttle tracking for all surface parking lot customers

Preferred Reserve provides reservations in the Short-Term Garage.





Customer Experience Initiatives

Expedited Access for Military Members

Dedicated screening lanes, or front-of-line privileges, designed to minimize wait times and improve convenience for uniformed service members



SAT Pass

Program allows limited number of non-ticketed visitors an opportunity to meet and greet a guest post-security at the airport



SAT Altitude Inclusion Program

Designed to assist individuals with disabilities and their families remove the barriers to travel through a hands-on simulated airport experience from check-in to boarding the aircraft



Summary



Services



Development

SAT
SAN ANTONIO



Air Service



Growth



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