# NON-BINDING MEMORANDUM OF UNDERSTANDING AMONG THE CITY OF SAN ANTONIO, THE UNIVERSITY OF TEXAS AT SAN ANTONIO, AND 1859 HISTORIC HOTELS

This non-binding Memorandum of Understanding (this "MOU") is entered into and effective on this <u>23rd</u> day of <u>October</u>, 2023, by and among the City of San Antonio, a Texas home-rule municipality ("City"), The University of Texas at San Antonio ("University"), an institution of higher education, and 1859 Historic Hotels, a incorporated in the State of Texas ("1859 Hotels"). Together, the City, University, and 1859 Hotels may be referred to jointly herein as the "Parties" and, individually, as a "Party."

The Parties desire to engage in due diligence concerning a proposed development project that would include the ground lease or purchase of real property located in the central business district of San Antonio. The proposed project would include a new facility to house the Institute of Texan Cultures ("ITC"), a new parking garage for the new ITC facility and the Crockett and Menger Hotels, and potential office space within the Crockett Hotel.

Subject to the foregoing and the other provisions hereof regarding the non-binding nature of this MOU, the following are general parameters pursuant to which the Parties would commence negotiations on a future binding agreement:

#### I. University of Texas San Antonio

- A. The Board of Regents of The University of Texas System owns and the University operates a facility that currently houses the ITC, which facility is located in the Texas Pavilion that is located in Hemisfair, south of the Henry B. Gonzalez Convention Center.
- B. The University facilitated a community stakeholder visioning process for the ITC. The Steering Committee for the process developed three equally important scenarios for the future of the ITC, including: (1) relocate outside of Hemisfair; (2) relocate from the Texas Pavilion, but remain in Hemisfair; and (3) remain in the Texas Pavilion.
- C. The University is exploring all three options for the ITC. This MOU addresses the second option, relocating the ITC outside of Hemisfair, but within the central business district near the Alamo.

# II. 1859 Historic Hotels

- A. 1859 Hotels owns the Menger Hotel located at 204 Alamo Plaza, San Antonio, TX 78205, and the Crockett Hotel located at 320 Bonham, San Antonio, TX 78205, including adjacent parking lots and structures. The parking lots as described in Exhibit A hereto are the "Site".
- B. Both properties are near the Alamo.

#### III. City of San Antonio

The City is a partner in the Alamo Project and is interested in the development of the surrounding area with compatible development. The City also participated in the community stakeholder visioning process for the ITC.

#### IV. Terms

- A. The initial term of the MOU is six months from the effective date and during that time the Parties will initiate due diligence activities that will produce various real estate studies to include but not limited to feasibility study that addresses the following:
  - a. Conceptual Plan that shows the location of the new ITC facility and parking garage on the Site and addresses bus parking for the new ITC facility.
  - b. Parking Study that explores the potential for retail space in the lower level of the garage and identifies the number of parking spaces necessary for the new ITC facility and the Menger and Crockett Hotels. The Parking Study will also identify the temporary parking solution that is necessary for the operation of the Menger and Crockett Hotels while the project is under construction.
  - c. Office Space Assessment to understand the amount of square feet in the Crockett Hotel that could be dedicated to office space.
- B. The feasibility study will be funded by the University. This study and all deliverables thereunder will be the sole property of the University.
- C. 1859 Hotels will provide UTSA and its consultants access to the property and any studies or information that may be useful for due diligence.
- D. Upon completion of the due diligence items and if it would be beneficial to the University and the City, the University and the City will develop a lease proposal for consideration by 1859 Hotels. The proposal will include conceptual design details and lease terms for each of the following:
  - a. Ground lease of the land necessary for the parking garage (which may include ground floor retail), bus parking, and ITC, and
  - b. Office Space in the Crockett Hotel.

The proposal will also include the interim parking plan for the Menger and Crockett Hotels.

# V. Non-Binding

This MOU is intended to be non-binding and is entered into solely for the purpose of developing a proposal by the City and the University for consideration by 1859 Hotels. The execution and delivery hereof by the City, University, or 1859 Hotels shall not, and does not, create any contractual rights or obligations to enter into any definitive agreement, nor shall the submission or acceptance of this MOU constitute any offer by any Party to enter into any future transaction with the other or bind any Party to pursue a transaction with the other concerning the subject matter of this MOU. No Party hereto shall have any obligations unto the other until such time as the definitive agreement is fully negotiated, drafted, executed, and delivered by and among them. Furthermore, any Party may, at any time prior to the execution and delivery of the definitive agreement, abandon discussions concerning the subject matter of this MOU without liability.

# VI. Conditions Precedent

It is understood by each respective Party that any obligations or representations made in this MOU may be subject to the approval and authorization of each Party's governing body.

#### VII. Non Disclosure

Any information received by the Parties relating to this MOU may be subject to non-disclosure subject to an Attorney General's ruling or other applicable law. Subject to applicable law, information related to real estate negotiations, economic development, or other proprietary information shared among the Parties shall be protected until such time as it is determined by City or the University that an AG ruling shall be requested. This is to protect the rights of the Parties to argue the confidentiality of any information requested to be disclosed to any third-party. Subject to applicable law, all public statements or announcements regarding the Parties' activities, the specific terms of this MOU, the negotiation or existence of the definitive agreement, or the status thereof will be made jointly by the Parties.

# VIII. Entire Agreement

This non-binding MOU embodies the entire agreement among the Parties and supersedes all prior agreements, whether oral or written, relating to the subject hereof.

IN WITNESS HEREOF, the Parties	s hereto	have caused this	MOU to be executed	by their duly
authorized officers as of the 23rd	_ day of	f_October	, 2023.	·

For the City of San Antonio:

CITY MANAGER

For The University of Texas at San Antonio:

—DocuSigned by:

Veronica Salazar

Name: Veronica Salazar

Title: SR VP for Business Affairs &

Chief Enterprise Development Officer

For 1859 Historic Hotels:

Name: Title:

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# ATTACHMENT A



# **DocuSign**

#### **Certificate Of Completion**

Envelope Id: 1BF6DEB5F1CB4611A25BC704127B6799

Subject: Complete with DocuSign: Signed MOU as of 10-23-23.pdf

VPUnit:

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Document Pages: 4 Certificate Pages: 5

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Status: Completed

Envelope Originator:

Jessica Gutierrez

One UTSA Circle

San Antonio, TX 78249 jessica.gutierrez@utsa.edu

IP Address: 129.115.2.247

Sent: 10/23/2023 1:42:11 PM

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# Signer Events

Veronica Salazar

Veronica.Salazar.VPBA@utsa.edu

**VPBA** 

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Veronica Salazar

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In Person Signer Events

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Editor Delivery Events Status Timestamp

Agent Delivery Events Status Timestamp

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Jessica Gutierrez

jessica.gutierrez@utsa.edu

Administrative Manager

UTSA Real Estate, Construction, & Planning Security Level: Email, Account Authentication

(None)

#### **Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

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Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	10/23/2023 1:42:11 PM
Certified Delivered	Security Checked	10/23/2023 3:12:03 PM
Signing Complete	Security Checked	10/23/2023 3:59:11 PM

Envelope Summary Events	Status	Timestamps
Completed	Security Checked	10/23/2023 3:59:12 PM
Payment Events	Status	Timestamps

#### ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, University of Texas At San Antonio (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through your DocuSign, Inc. (DocuSign) Express user account. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to these terms and conditions, please confirm your agreement by clicking the 'I agree' button at the bottom of this document.

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#### Withdrawing your consent

If you decide to receive notices and disclosures from us electronically, you may at any time change your mind and tell us that thereafter you want to receive required notices and disclosures only in paper format. How you must inform us of your decision to receive future notices and disclosure in paper format and withdraw your consent to receive notices and disclosures electronically is described below.

# Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed at which we can complete certain steps in transactions with you and delivering services to you because we will need first to send the required notices or disclosures to you in paper format, and then wait until we receive back from you your acknowledgment of your receipt of such paper notices or disclosures. To indicate to us that you are changing your mind, you must withdraw your consent using the DocuSign 'Withdraw Consent' form on the signing page of your DocuSign account. This will indicate to us that you have withdrawn your consent to receive required notices and disclosures electronically from us and you will no longer be able to use your DocuSign Express user account to receive required notices and consents electronically from us or to sign electronically documents from us.

#### All notices and disclosures will be sent to you electronically

Unless you tell us otherwise in accordance with the procedures described herein, we will provide electronically to you through your DocuSign user account all required notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you during the course of our relationship with you. To reduce the chance of you inadvertently not receiving any notice or disclosure, we prefer to provide all of the required notices and disclosures to you by the same method and to the same address that you have given us. Thus, you can receive all the disclosures and notices electronically or in paper format through the paper mail delivery system. If you do not agree with this process, please let us know as described below. Please also see the paragraph immediately above that describes the consequences of your electing not to receive delivery of the notices and disclosures electronically from us.

# How to contact University of Texas At San Antonio:

You may contact us to let us know of your changes as to how we may contact you electronically, to request paper copies of certain information from us, and to withdraw your prior consent to receive notices and disclosures electronically as follows:

To contact us by email send messages to: richard.wollney@utsa.edu

## To advise University of Texas At San Antonio of your new e-mail address

To let us know of a change in your e-mail address where we should send notices and disclosures electronically to you, you must send an email message to us at richard.wollney@utsa.edu and in the body of such request you must state: your previous e-mail address, your new e-mail address. We do not require any other information from you to change your email address..

In addition, you must notify DocuSign, Inc to arrange for your new email address to be reflected in your DocuSign account by following the process for changing e-mail in DocuSign.

# To request paper copies from University of Texas At San Antonio

To request delivery from us of paper copies of the notices and disclosures previously provided by us to you electronically, you must send us an e-mail to richard.wollney@utsa.edu and in the body of such request you must state your e-mail address, full name, US Postal address, and telephone number. We will bill you for any fees at that time, if any.

# To withdraw your consent with University of Texas At San Antonio

To inform us that you no longer want to receive future notices and disclosures in electronic format you may:

i. decline to sign a document from within your DocuSign account, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may; ii. send us an e-mail to richard.wollney@utsa.edu and in the body of such request you must state your e-mail, full name, IS Postal Address, telephone number, and account number. We do not need any other information from you to withdraw consent.. The consequences of your withdrawing consent for online documents will be that transactions may take a longer time to process..

#### Required hardware and software

Operating Systems:	Windows2000? or WindowsXP?
Browsers (for SENDERS):	Internet Explorer 6.0? or above
Browsers (for SIGNERS):	Internet Explorer 6.0?, Mozilla FireFox 1.0,
	NetScape 7.2 (or above)
Email:	Access to a valid email account
Screen Resolution:	800 x 600 minimum
Enabled Security Settings:	•Allow per session cookies
	The week control
	•Users accessing the internet behind a Proxy
	Server must enable HTTP 1.1 settings via
	proxy connection

<sup>\*\*</sup> These minimum requirements are subject to change. If these requirements change, we will provide you with an email message at the email address we have on file for you at that time providing you with the revised hardware and software requirements, at which time you will have the right to withdraw your consent.

# Acknowledging your access and consent to receive materials electronically

To confirm to us that you can access this information electronically, which will be similar to other electronic notices and disclosures that we will provide to you, please verify that you were able to read this electronic disclosure and that you also were able to print on paper or electronically save this page for your future reference and access or that you were able to e-mail this disclosure and consent to an address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to receiving notices and disclosures exclusively in electronic format on the terms and conditions described above, please let us know by clicking the 'I agree' button below.

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- Until or unless I notify University of Texas At San Antonio as described above, I consent to receive from exclusively through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to me by University of Texas At San Antonio during the course of my relationship with you.