

FY 2022

SBEDA ANNUAL REPORT

DATA APPENDIX



OVERVIEW



Small Business Economic Development Advocacy (SBEDA) provides access to City contracts by promoting the participation of eligible local small, minority, and woman-owned businesses (S/M/WBEs) to address historically documented disparities. In FY 2022, the City of San Antonio, allocated \$290 million to 529 unique local small, minority, and women-owned businesses (S/M/WBEs), representing the largest dollar spend in the history of the SBEDA program.

The program's ordinance was updated in 2016 as a result of the 2015 disparity study which recommended program expansion and improvements to further eliminate marketplace discrimination. Local minority and woman-owned business (M/WBE) utilization on City contracts has grown from \$5.5 million or 13% to \$246 million or 47% since 2011.

The data in this appendix represents actual payments during City of San Antonio FY 2022 (October 1, 2021 – September 30, 2022) to S/M/WBE prime contractors and subcontractors participating on City contracts in which the SBEDA program applied. SBEDA annual reports are considered snapshots to assess program strengths and weaknesses.

Disparity Study

In Fiscal Year 2022, SBEDA commissioned a disparity study to ensure minority and woman-owned businesses have equal access to contracting opportunities, pursuant to its mission. The study included focus groups, surveys, and prime contractor data collections. The study report is anticipated in Spring 2023. Information from the report will be utilized, in tandem with business community feedback, to guide potential SBEDA program amendments throughout the latter half of 2023.

ACRONYM GUIDE & DEFINITION

Aspirational Goal

Utilization benchmark based on the availability of firms in the SAMSA

AABE

African American Business Enterprise

ABE

Asian American Business Enterprise

ESBE

Emerging Small Business Enterprise

HABE

Hispanic American Business Enterprise

MBE

Minority Business Enterprise

M/WBE

Minority and/or Woman Business Enterprise

M/WBE Segmented Goals

Utilization benchmark for specific ethnic and gender groups based on the availability of firms in the SAMSA

NABE

Native American Business Enterprise

SAMSA

San Antonio Metropolitan Statistical Area

SBE

Small Business Enterprise (that is not also certified as M/WBE)

S/M/WBE

Small, Minority, and/or Woman Business Enterprise

WBE

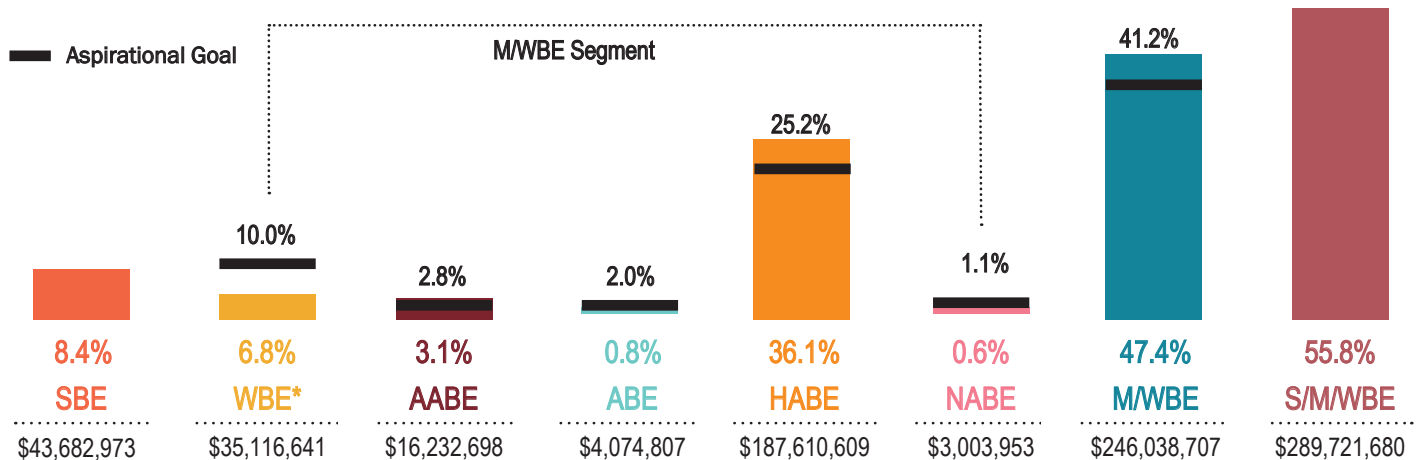
Woman Business Enterprise (that is not also certified as MBE)

W/MBE

Woman Business Enterprise that is also a Minority Business Enterprise

S/M/WBE Utilization Summary

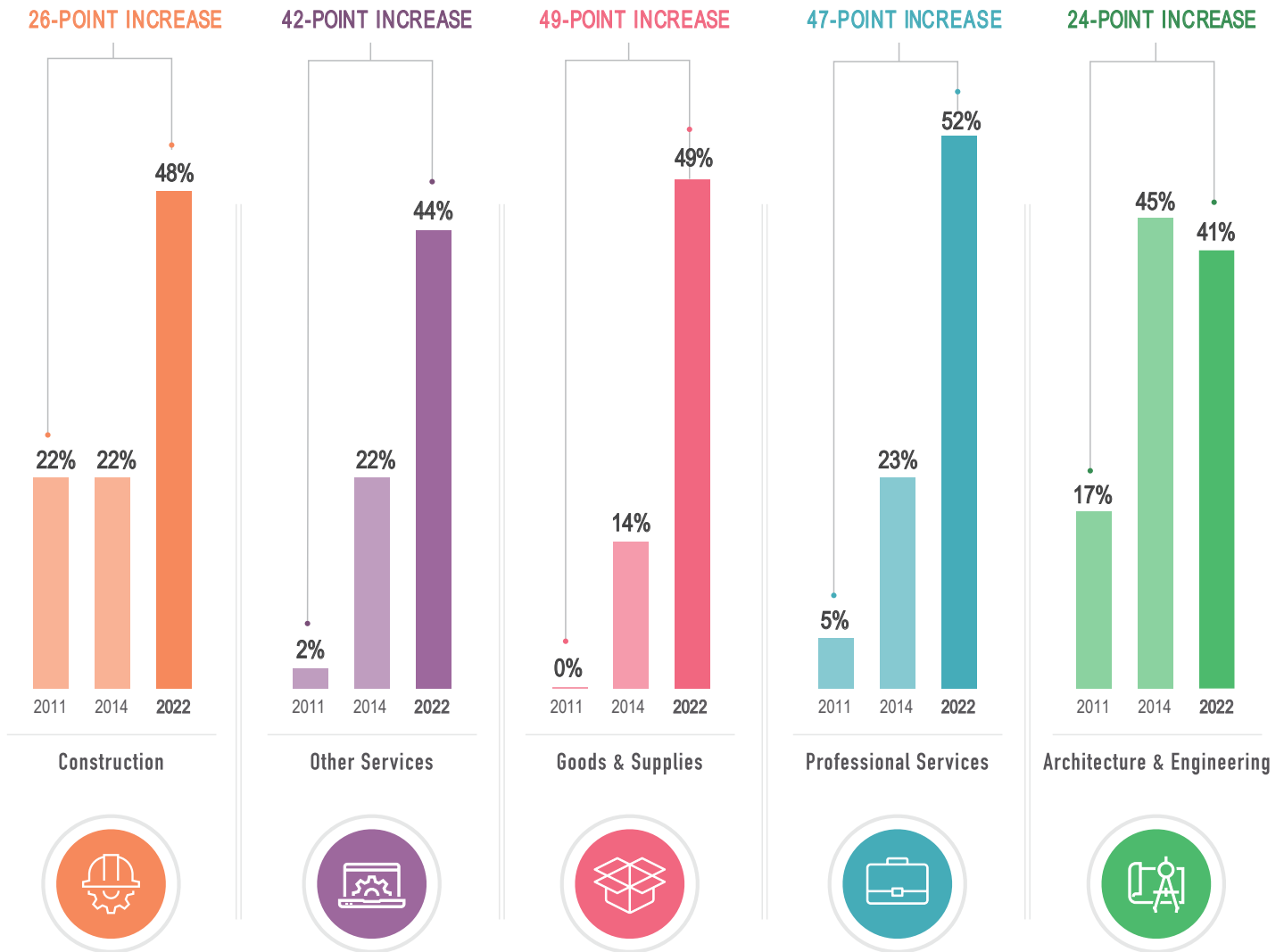
TOTAL **\$519,343,979**



* Total WBE = \$76,101,341 or 14.7% was paid to all WBEs (WBEs and W/MBEs)

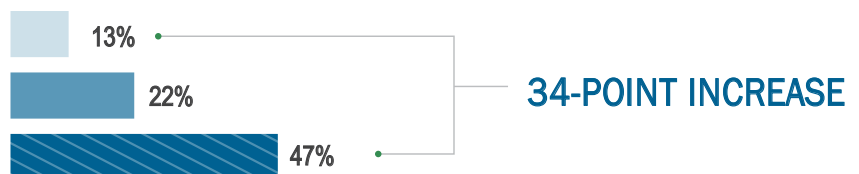
SBEDA M/WBE UTILIZATION PROGRESS

FY 2011 – SBEDA Ordinance Revisions | FY 2014 – SBEDA Race-Conscious Application



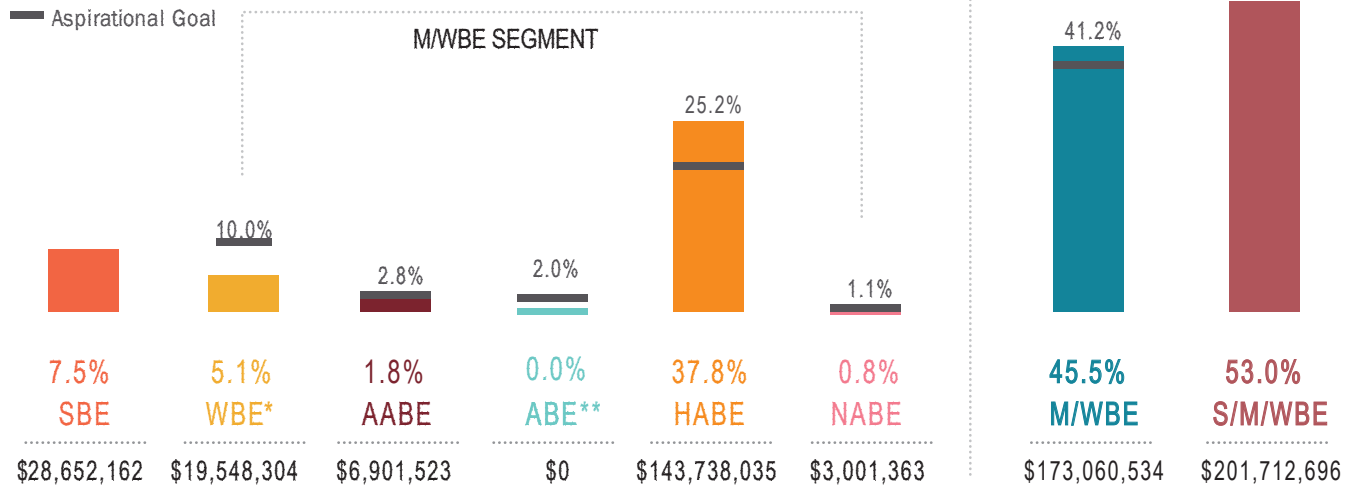
Overall Increase

- FY 2011
- FY 2014
- FY 2022



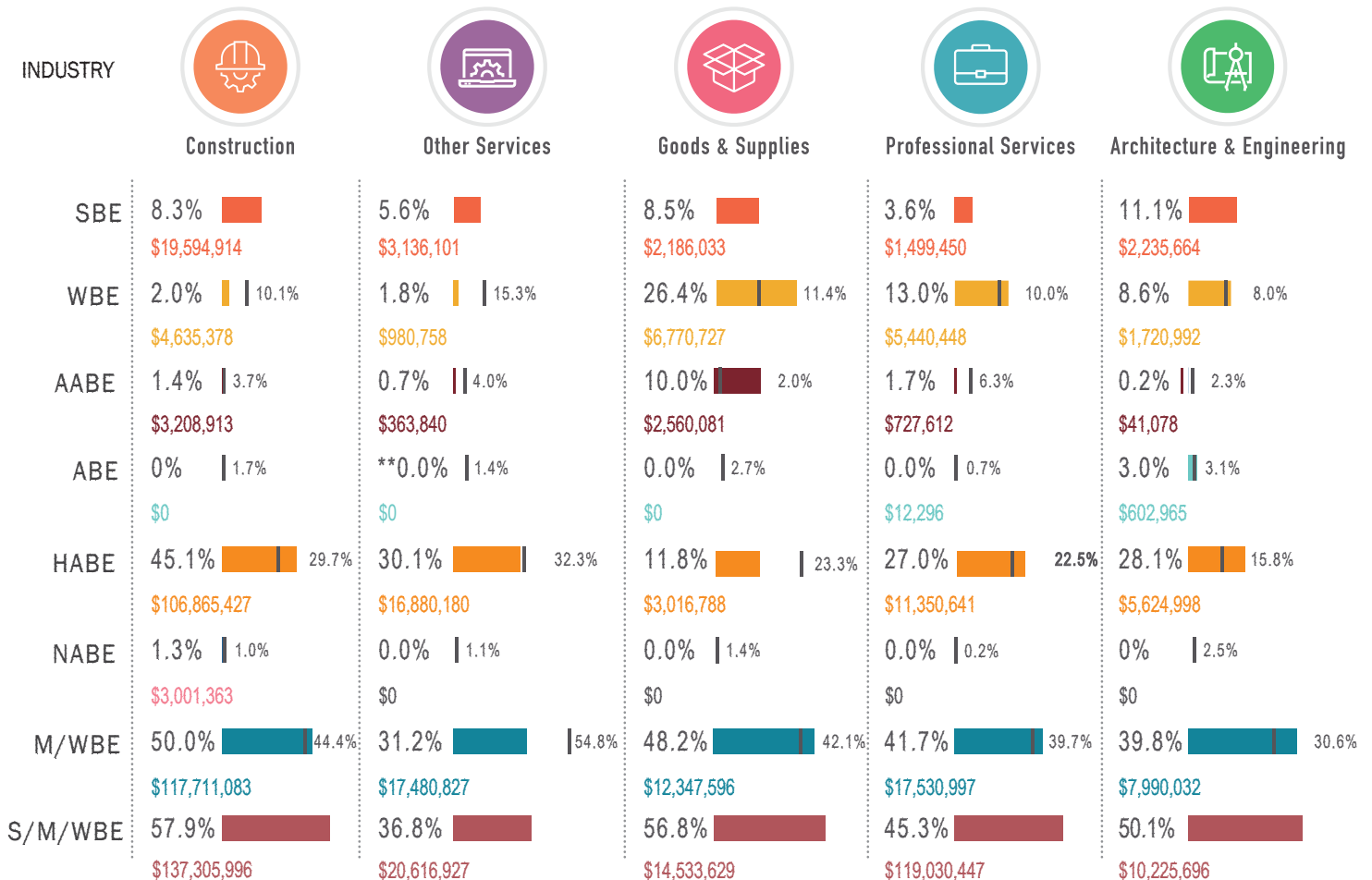
PRIME CONTRACTOR UTILIZATION SUMMARY

TOTAL | **\$380,778,899**



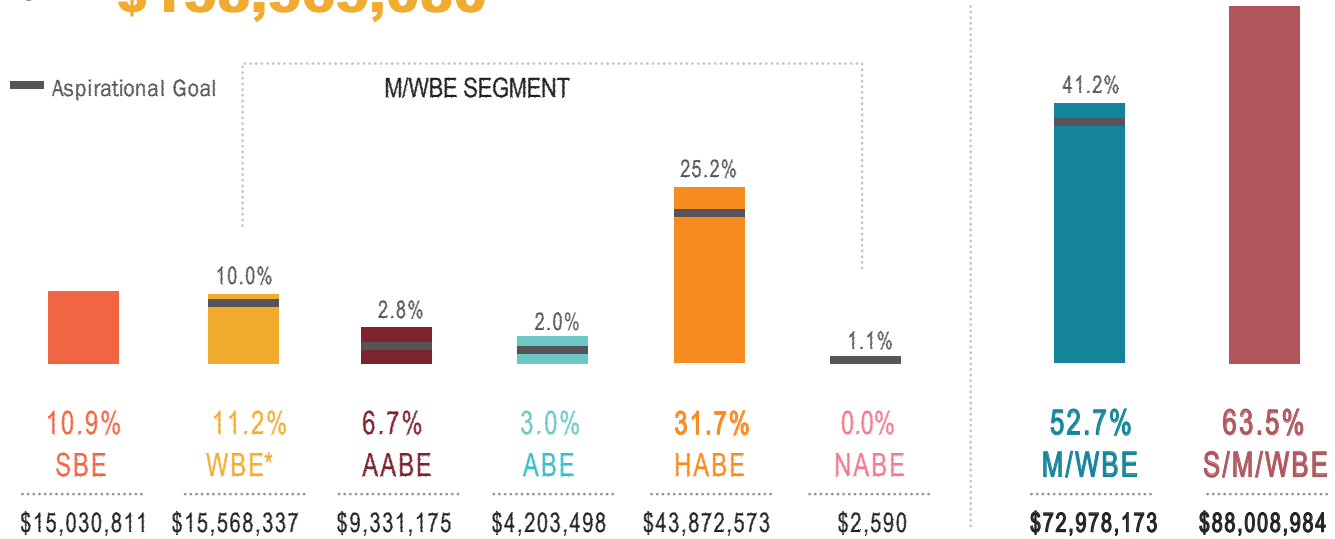
* Total WBE = \$42,615,208 or 11.2% was paid to all WBEs (WBEs and W/MBEs)

** \$3.0M paid to ABE's representing 0.8% utilization; however, payments from an ABE prime contractor to their non-ABE subcontractors exceeded this amount.

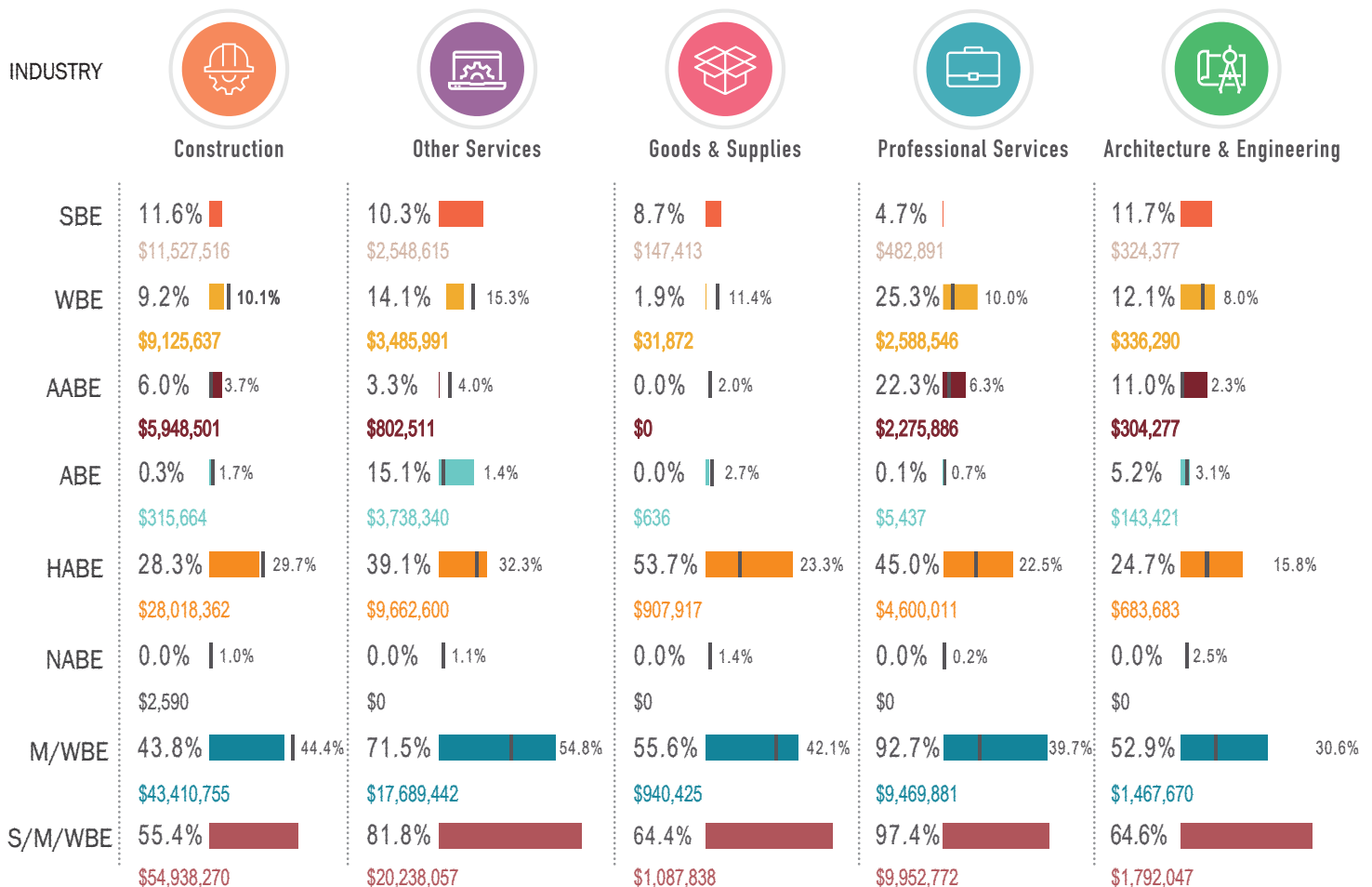


SUBCONTRACTOR UTILIZATION SUMMARY

TOTAL | **\$138,565,080**



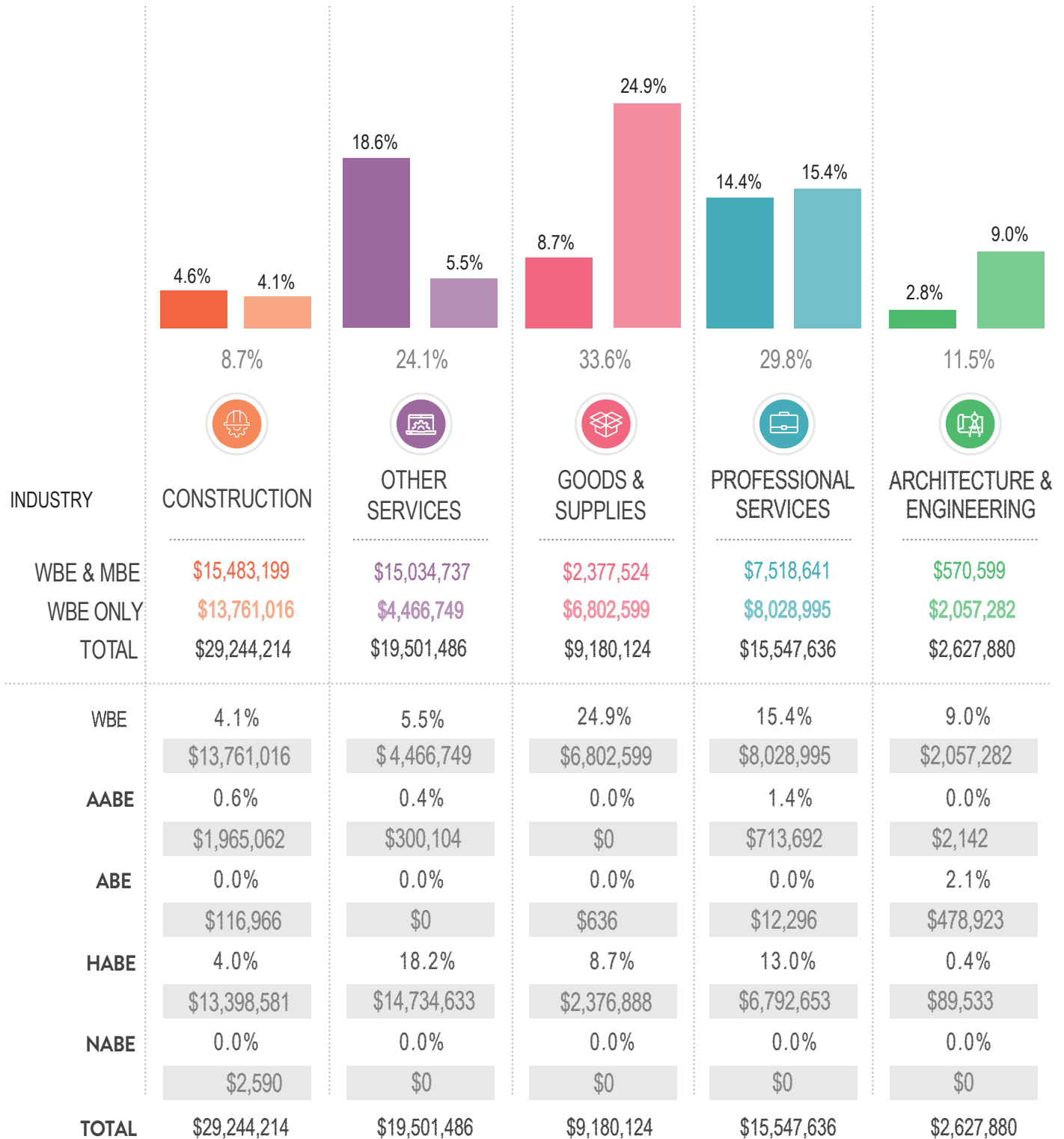
* Total WBE = \$33,486,132 or 24.2% was paid to all WBEs (WBEs and W/MBEs)



UTILIZATION OF ALL WOMEN-OWNED BUSINESSES

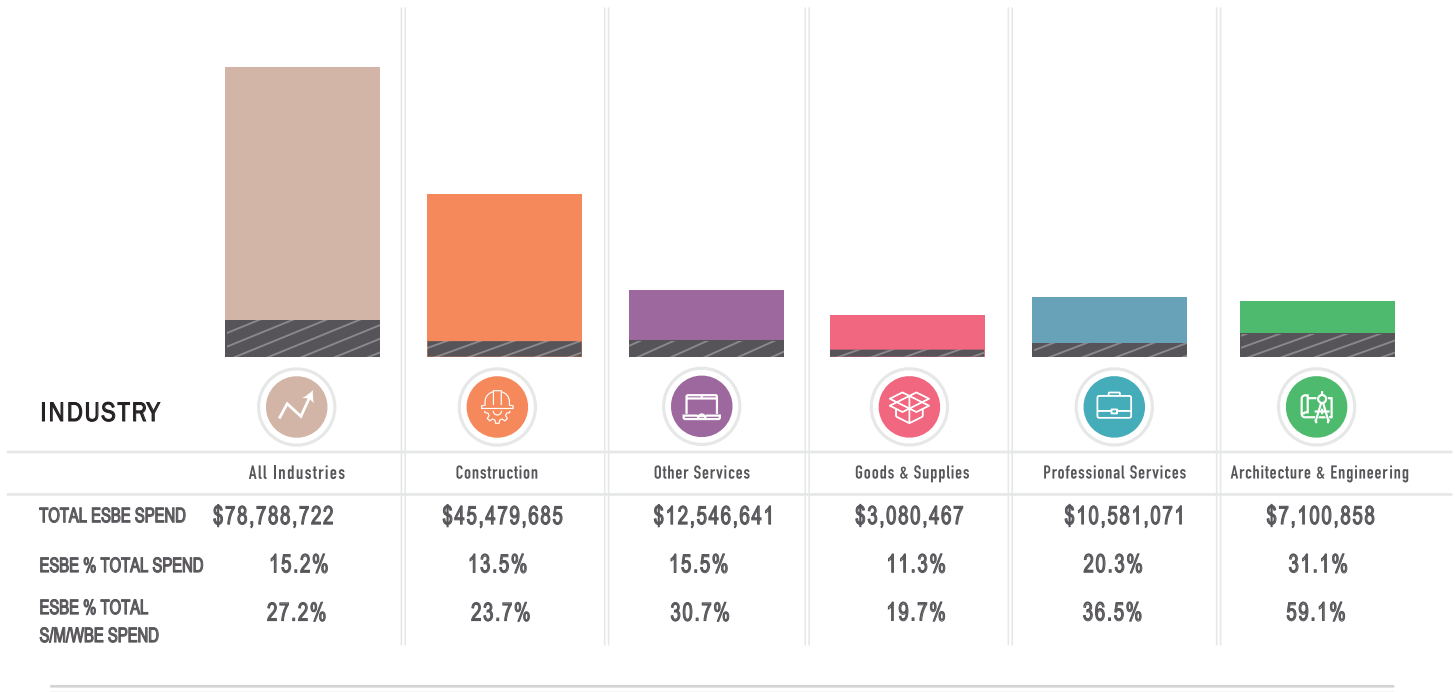
TOTAL **\$76,101,341**
TOTAL WBE

WBE & MBE \$40,984,700
WBE ONLY \$35,116,641



EMERGING SMALL BUSINESS UTILIZATION

FY 2022 ESBE Payments

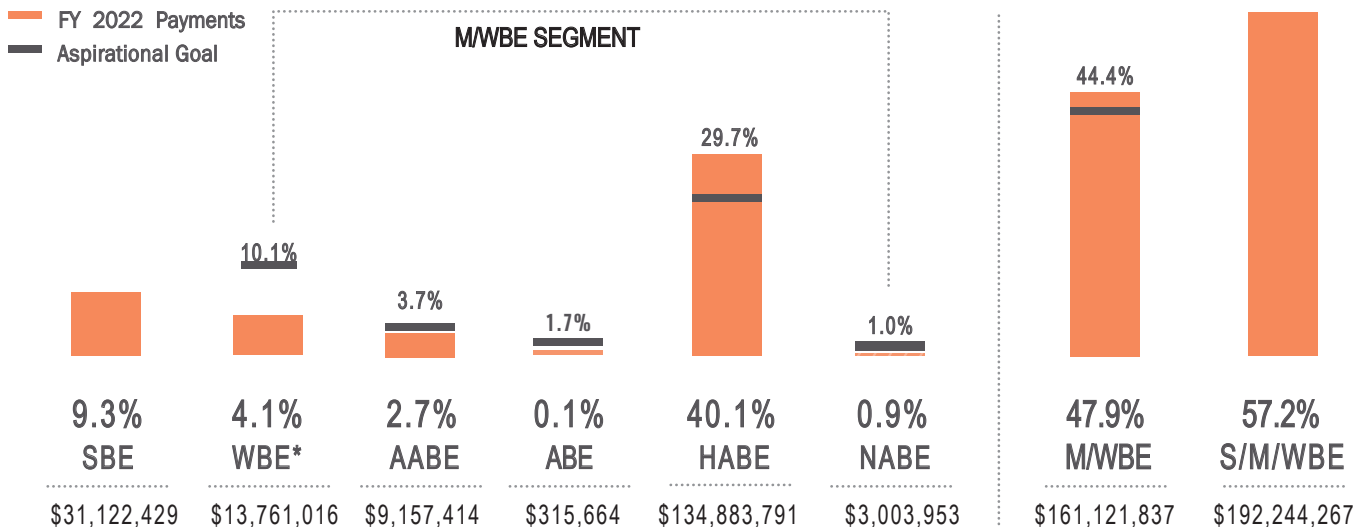


CONSTRUCTION

TOTAL | \$336,204,372



EXAMPLES INCLUDE: ROADS | BRIDGES | FIRE AND POLICE STATIONS | LIBRARIES



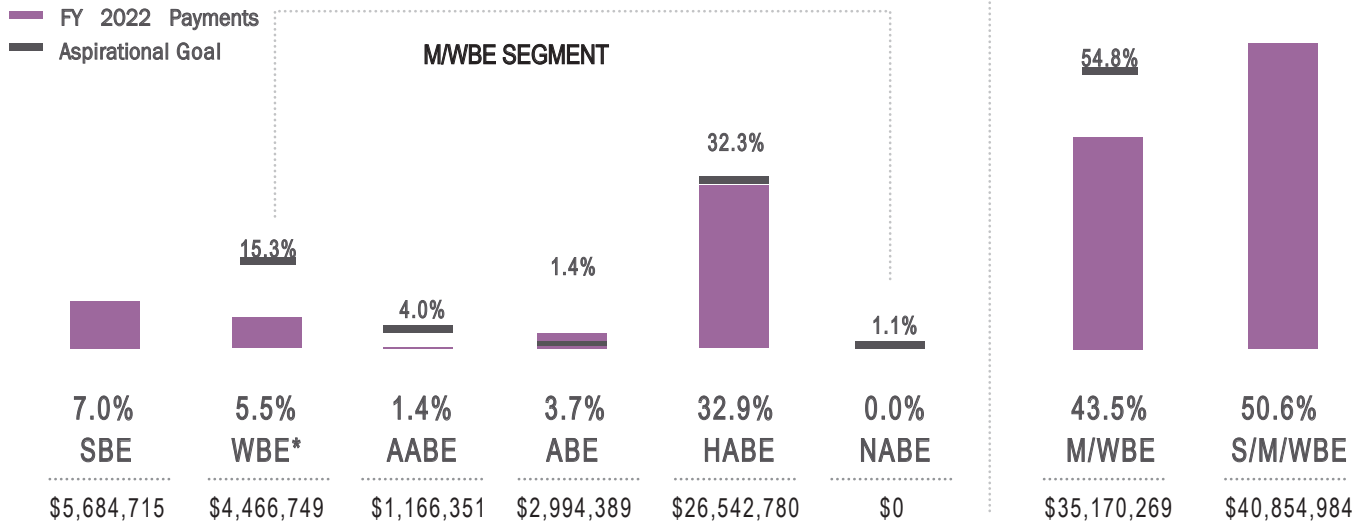
* Total WBE = \$29,244,241 or 8.7% was paid to all WBEs (WBEs and W/MBEs)

OTHER SERVICES

TOTAL | \$80,785,987



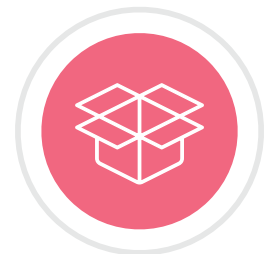
EXAMPLES INCLUDE: JANITORIAL | LANDSCAPING | MECHANICAL | ELECTRICAL



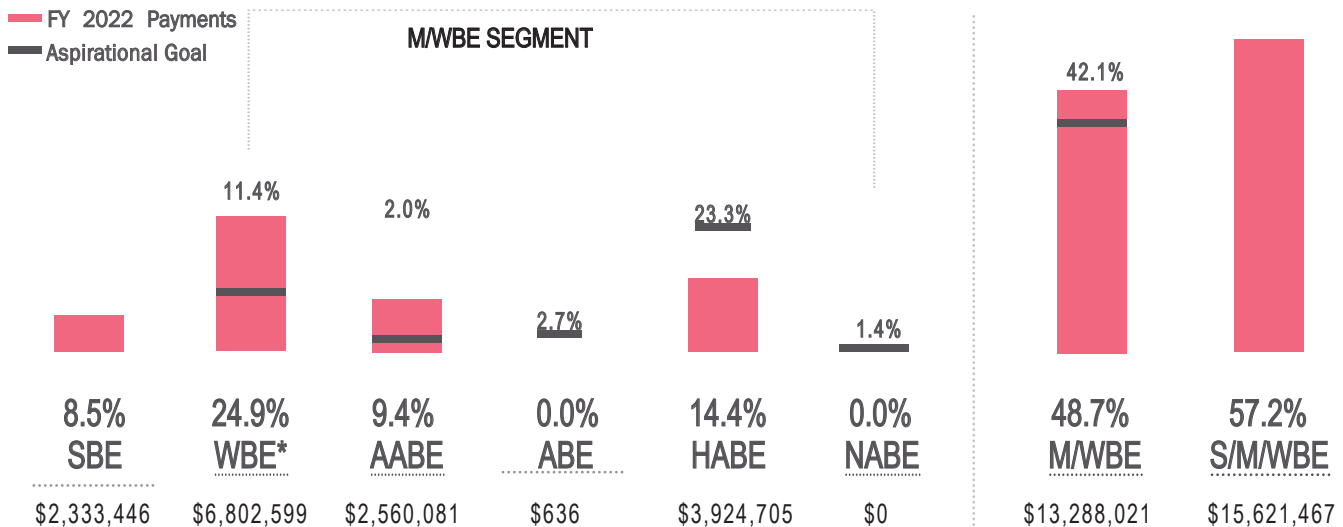
* Total WBE = \$19,501,486 or 24.1% was paid to all WBEs (WBEs and W/MBEs)

GOODS & SUPPLIES

TOTAL | \$27,299,855



EXAMPLES INCLUDE: IT SOFTWARE AND HARDWARE | UNIFORMS | OFFICE FURNITURE



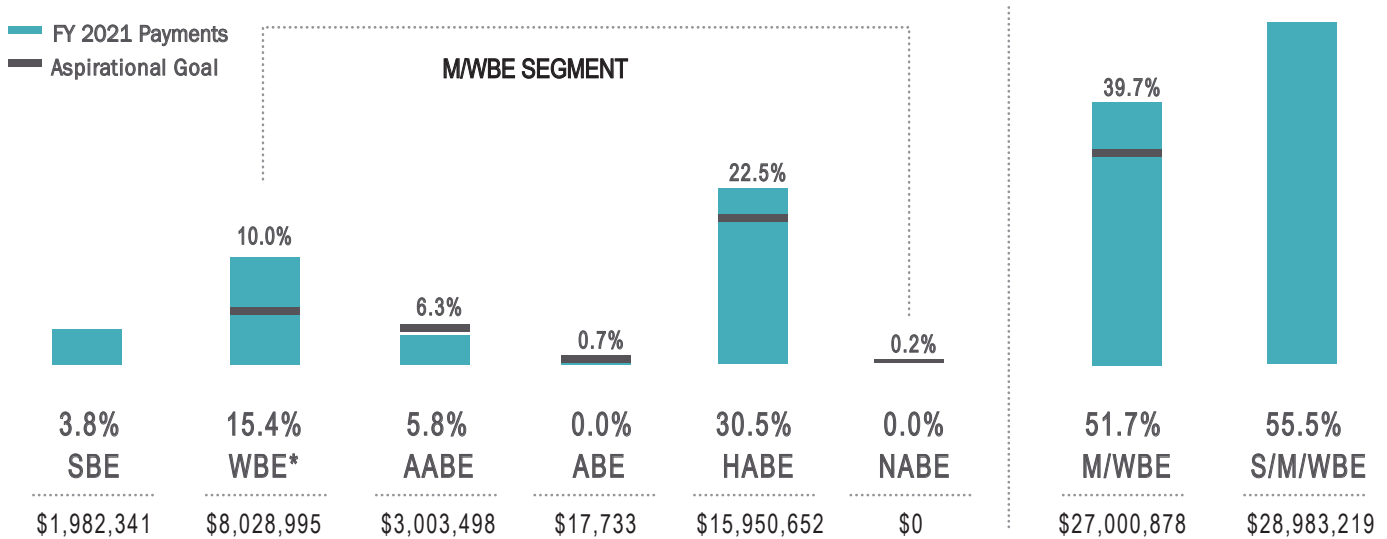
* Total WBE = \$9,180,124 or 33.6% was paid to all WBEs (WBEs and W/MBEs)

PROFESSIONAL SERVICES

TOTAL | \$52,224,950



EXAMPLES INCLUDE: FINANCE | CONSULTING | MARKETING | ADVERTISING | MEDICAL SERVICES



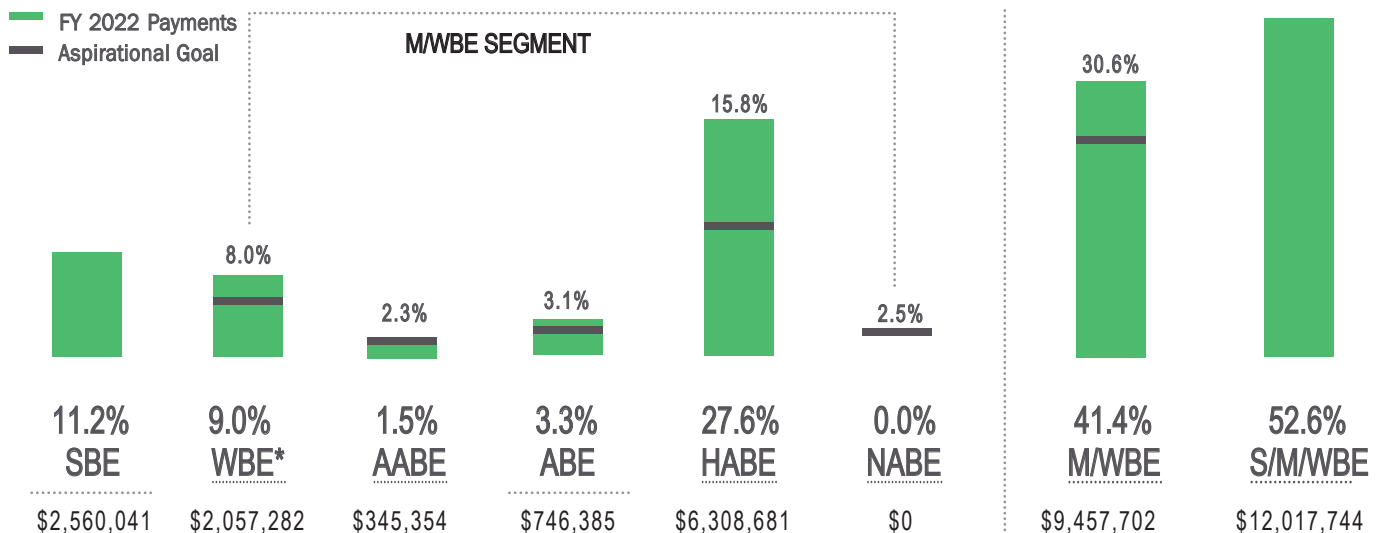
* Total WBE = \$15,547,636 or 29.8% was paid to all WBEs (WBEs and W/MBEs)

ARCHITECTURE & ENGINEERING

TOTAL | \$22,828,816



EXAMPLES INCLUDE: DESIGNING PARKS | BUILDINGS | DRAINAGE | INFRASTRUCTURE



* Total WBE = \$2,627,880 or 11.5% was paid to all WBEs (WBEs and W/MBEs)



ECONOMIC DEVELOPMENT

SMALL BUSINESS ECONOMIC DEVELOPMENT
ADVOCACY PROGRAM (SBEDA)

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